Company portrait

INDULGENCE
TO ENJOY EVERYDAY



From a bright idea.

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1995	Guido Bonadonna and Luigi Rossi, two young men in their early twenties, received
	a request from one of Milan's leading publishers for a soap infused sponge giveaway.
	Unable to find a manufacturer, they decided to make the sponge by themselves. A new
	journey with real vocation for hôtellerie just started in their Milan basement.

1998	Gfl new headquarter opened in Opera, Milan.
1998	Gfl introduces as first the use of PET for its products
2005	First patented wall bracket dispenser.

2009	Gfl obtains the first Ecolabel certification on a cosmetic range.

2010	Gfl new production plant inaugurates in Siziano: 18,500 m² in total.
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2011 Gfl relocates its headquarter in Lugano, Switzerlar	nd.
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2012 Gfl launches one-piece tube solution.

2015 Gfl USA INC formally open.

2017 Gfl expands its Siziano plant at 43,000 m².

2018 GFL Middle East Cosmetics Trading LLC in Dubai formally open.

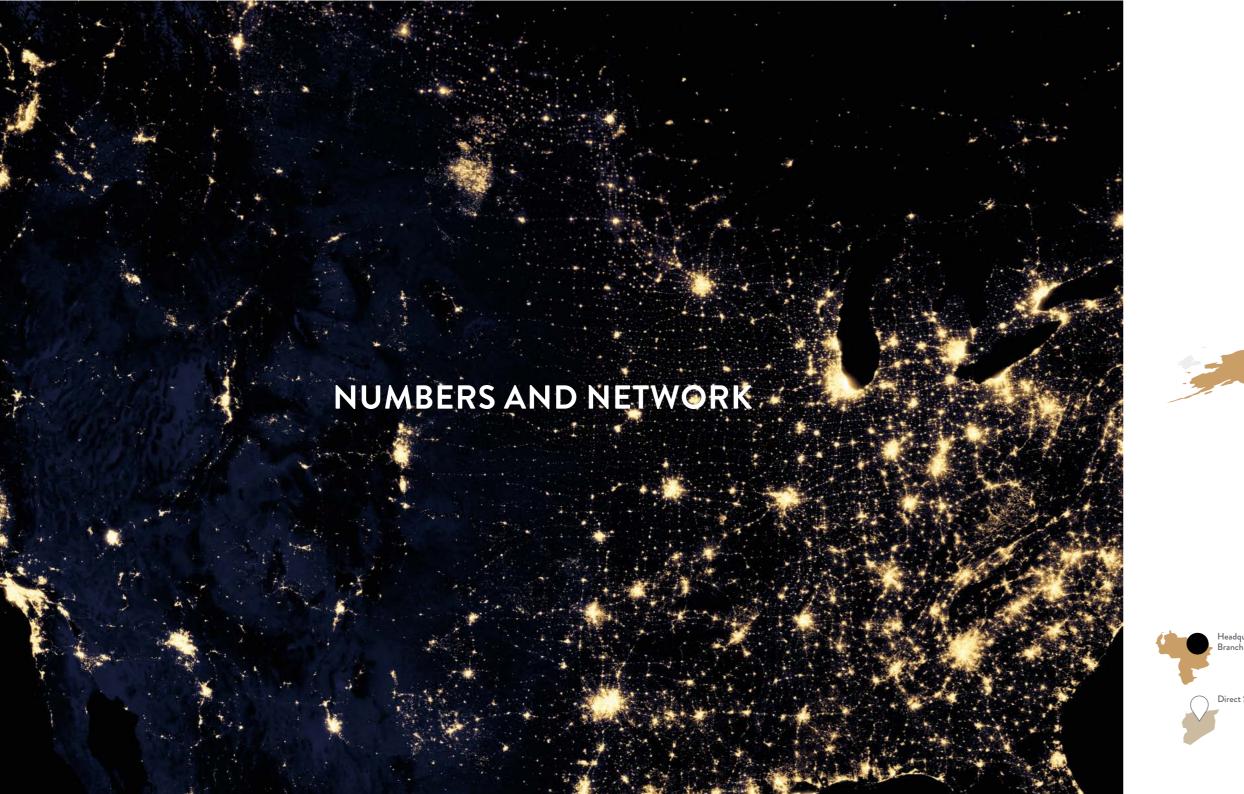
2019 Gfl opens Asia and Pacific sales channel.

day Today we represent **the true essence of Made in Italy.** A Swiss company headquartered

in Lugano with a manufacturing plant located in Milan area. We produce and distribute our product and solutions, across multiple market channels, hôtellerie, retail, wholesale and e-commerce. Thank to our experience and production capabilities, we are able to

offer innovative cosmetic collections and customised contract solutions.





Gfl has branch offices in 3 continents - Europe, North America, Middle East - direct sales in the main countries such as Italy, France, UK & Ireland, DACH, Spain & Portugal, USA, UAE, Australia and a network of distributors in Asia Pacific and Central-Latin America. Every year we make over 12.000 shipments to more than 2.000 customers globally. Our production capacity offers high quality, constant innovation & efficient service.

GFL USA INC New York Branch Offices













Supporting everybody's **freedom** of self-expression in a respectful environment.





Enhance our leadership in the cosmetic industry and its derivatives by cultivating our distinctive strength made of quality products and innovative solutions that have a positive impact on sustainability.





Promote a true culture of environmental respect by following **green guidelines** and by promoting circular sustainability.

Design and **innovation** to make things *different* and *unique*.

Every product must perform, be safe, sustainable and delightful.

Customer oriented approach.

Excellence in **Service**.





High quality *products and solutions* for hôtellerie, retail, e-commerce and wholesales.



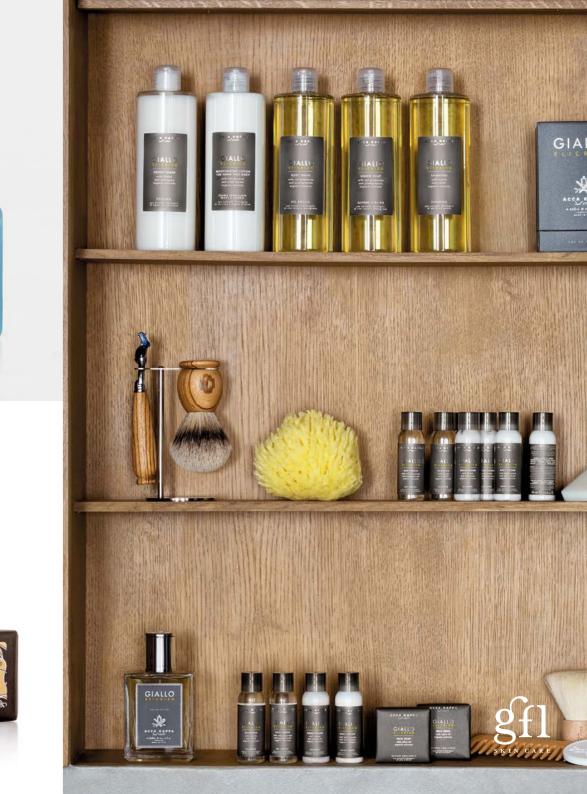
HÔTELLERIE

With more than 25 year of experience, we know how to design a unique guest journey. Discover a wide collection of brands and scents, from fine perfumery to fashion and lifestyle brands.









RETAIL

Designed to satisfy different clusters need, from selective perfumery shops to drugstores, our portfolio includes high quality brands such as Prija, Anyah, Osmè Organic, Osmè Baby & Kids, The Rerum Natura and others. Some of our retail partners: El Corte Inglés, Beauty Star, Marionnaud and QVC.









E-COMMERCE

Our e-platform serves both Consumers and B2B clients. Exclusive kits, seasonal boxes and offers are available for worldwide e-commerce.



PRIJA

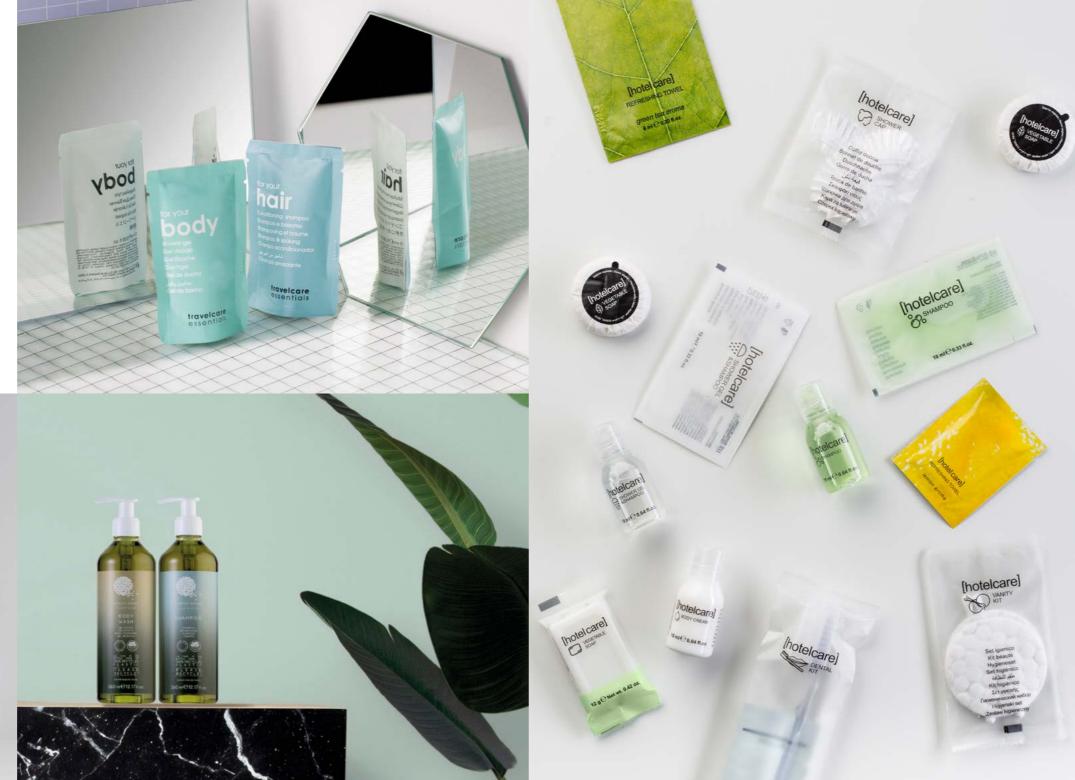


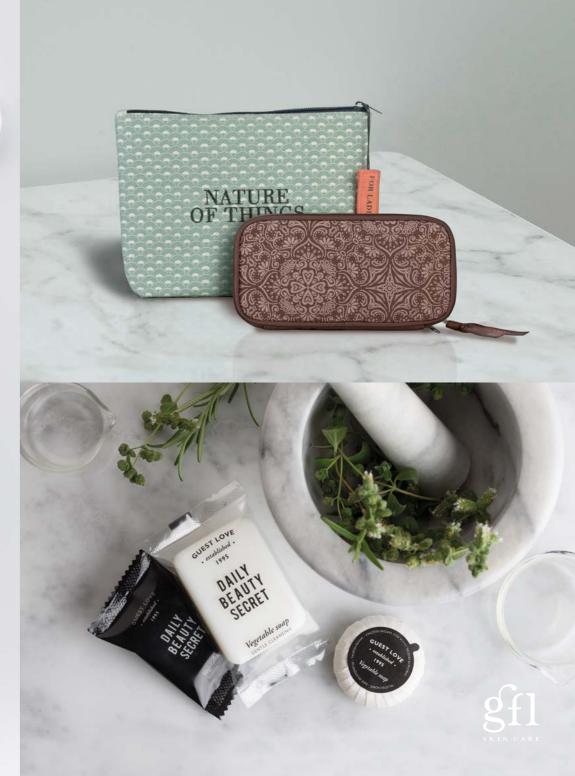
WHOLESALES

A wide range of formats, the ultimate materials, original design, fragrances, colours and textures: our cosmetic & accessories portfolio is available worldwide for partnered distributors and dealers.

Our wholesale strategy is focused on creating solid and durable synergies across different markets with trustworthy partners.

CARELISMAN
Congests gainelities
of blackers
of blackers







With a wide offering of brands, we are ready to design the next amazing story.





FINE PERFUMERY	Асса Карра	ACCA KAPPA
	Galimard	GALIMARD
	Memo	MEMO PARIS
FASHION	Lanvin	LES NOTES DE ${\color{blue} ext{LANVIN} ext{}}$
LIFESTYLE	Lafco	LAFCO NEWYORK
COSMETICS		
HOLISTIC	Prija	PRIJA
THE BOTANICALS	Aveda	AVEDA
	The Rerum Natura	THE RERUM NATURA
	Osmé	osmè
BABY AND KIDS	Osmé Baby&Kids	osmè eny
ECO CONSCIOUS	Anyah	: ANYAH
	Hopal	hopal
	Geneva Green	GENEVA GREEN
CONTEMPORARY	Geneva Guild	GENEVA GUILD
	Soapify	Soapify.
	Guest Love / Pop	GUEST LOVE • established • 1995
	Azha	az ha
	Travel Care	travelcare TRAVEL
	Neutra	NEUTRA
SPA	Terme di Saturnia	SATURNIA
	Lajatica	LAJATICA
		<u>.</u>











FIRST DEFENSE SANITIZING

Gel For Life

Hand washing and disinfecting are the key to preventing viral infection. Hands should be washed frequently and thoroughly with soap and water.

If soap and water are not available, it is also possible to use a sanitizer or a disinfectant product.

Both guarantee a drastic reduction in the probability of microorganisms on your hands.



The Gel For Life line is composed of sanitizing and disinfectant products designed to accompany you everywhere and, precisely for this reason, we offer different formats and characteristics, according to people's needs. The line is divided into two main categories, alcohol-based sanitizing cosmetics, including an FDAcertified OTC antiseptic gel, and active acid-based disinfectant products without the presence of alcohol.

If it is true that the presence of alcohol from 60 to 80%, as recommended by the Guidelines of the Ministry of Health, could in itself guarantee sanitation, it is equally true that a lower alcohol content together with a formulation composed of other active elements can guarantee the same result while also guaranteeing less skin dehydration. For this reason, all our formulas have been tested to verify their effectiveness against most viruses and bacteria and are also dermatologically tested on sensitive skin.

Sanitizing gel

Specific cosmetic formulation with a high percentage of alcohol, fast acting and without the use of water, thoroughly sanitizes the hands leaving them soft, nongreasy and delicately scented.

Star ingredients:

Broad spectrum antiseptic action:

- Alcohol (Ethanol) 70% v / v
- Emollient glycerine
- Aloe Vera Gel with hydrating and soothing action.

The ethanol concentration 60-80% is proven to effectively kill enveloped and non-enveloped viruses as well as bacteria and fungi (PN-EN 14476, WHO/IER/PSP/2009.07)"

Cleansing gel

Specific cosmetic formulation with a minimum percentage of alcohol, fast acting and without the use of water, thoroughly sanitizes the hands leaving them non-greasy and delicately scented.

Star ingredients:

Actives with antiseptic action:

- Alcool (Ethanol) <10%
- Chlorhexidine Digluconate
- Tree Oil essential oil
- Aloe Vera gel with moisturizing action

Gentle surfactant that cleanses the skin while respecting the natural protective barrier of the skin.

If it is true that the presence of alcohol from 60 to 80%, as recommended by the Guidelines of the Ministry of Health, could in itself guarantee sanitation, it is equally true that a lower alcohol content together with a formulation composed of other active elements can guarantee the same result while also guaranteeing less skin dehydration.







RANGE OVERVIEW

HAND CLEANSING GEL



P52 P100 46 ml 100 ml



P400 380 ml



PCYR360 360 ml





IG75400 500 ml



FIRST DEFENCE SET



TANK 5L

ANTISEPTIC HAND SANITIZER (USA) FDA APPROVED AS OTC



P52 46 ml



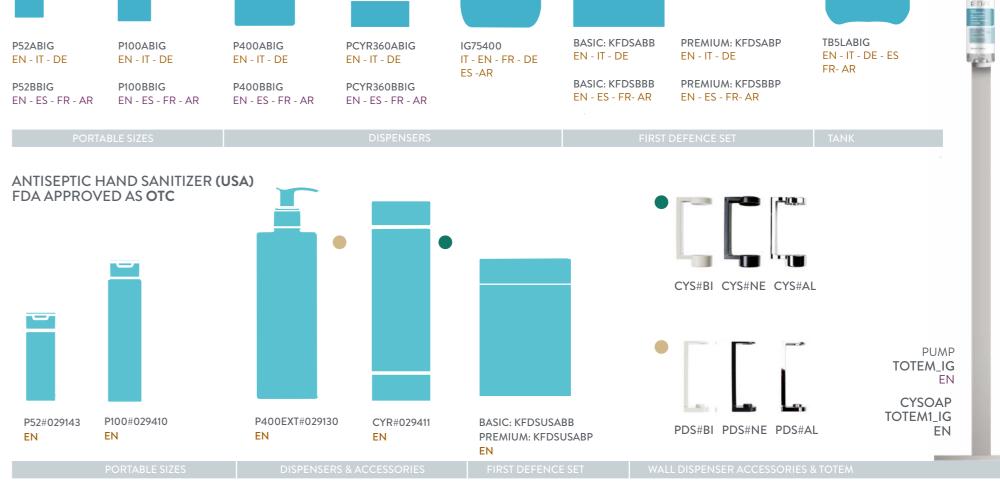
P100 100 ml





ITEMS CODE OVERVIEW





RANGE OVERVIEW

SANITIZING CLEANSING GEL

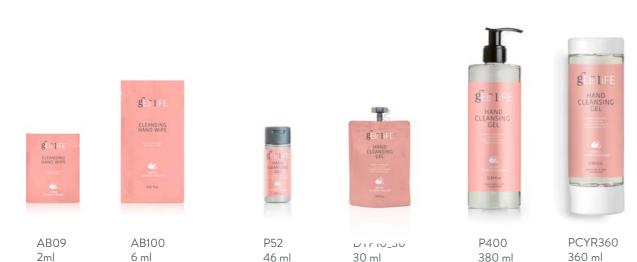


KIT US

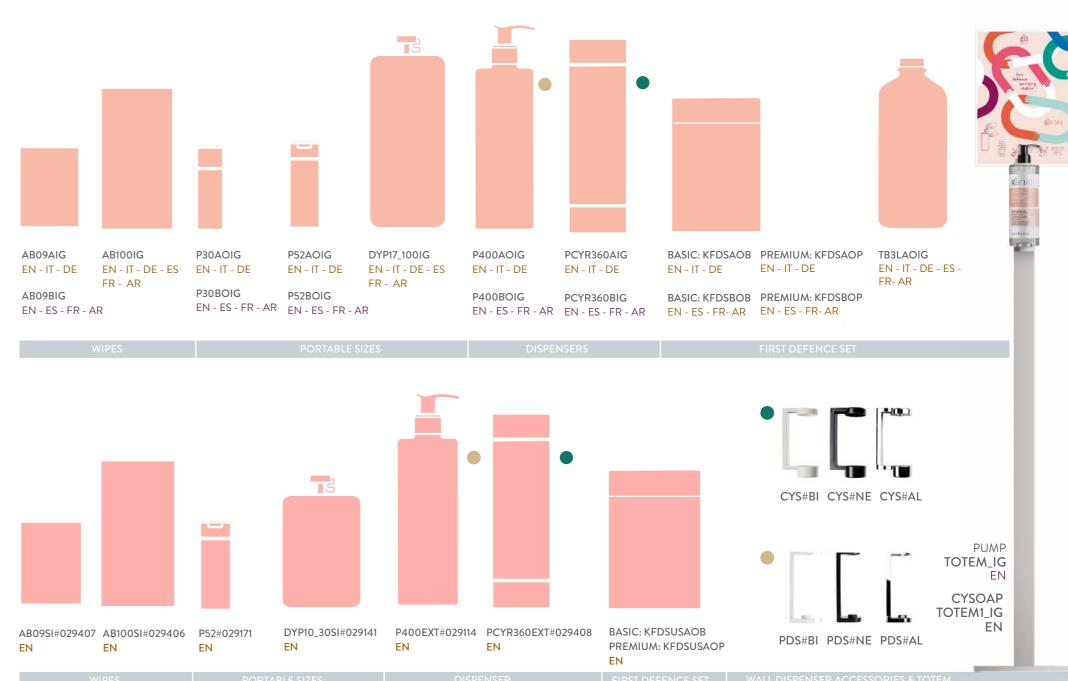
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FIRST DEFENCE SET

USA VERSION



ITEMS CODE OVERVIEW





At **Gfl**, we invest in technology and innovation. We select talented and well recognised partners that are capable of guaranteeing the highest standards and maximum efficiency. Located near Milan, our plant is home to injection-mold plastic bottles and dispensers production with a high efficient cosmetic filling lines. Our range of products includes wipes, doypacks, sachet and soap blended and extruded on site.

In-house printing department for flexible packaging and customised labels.

This is the true essence of Made in Italy.







GFL PLANT



Luigi Rossi

"Every project, production start from the principles of conservation and preservation. We are always looking for innovative ways to reduce waste, to pursue sustainability, creating products with minimal environmental impact."

YEAR ESTABLISHED

1995



FACTORY SIZE 43.000 M²



PEOPLE

188



CERTIFICATION AWARDS

















solid soaps
bottles - mini size
dispensers
empty bottles of various sizes
doypacks
towels and sachets
in-house printing

240 million year 160 million year 75 million year 170 million year 30 million year 170 million year





QUALITY STANDARDS



International Featured Standards - IFS

The Standard issued by retailers for their suppliers

HPC = Home and Personal Care

Our products safety and quality are the keys of our in market success; Throughout the years, on such pillars we have built customers trust

and we're not ready to make compromises on those. The high quality of our products is built in each «brick» of our company. Human Resources, Infrastructures, Production Lines: they all play their vital role in delivering our quality objectives. Such a commitment is not only shared by all our employees, but it goes all the way through to our fundamental partners, including all our suppliers. In order to achieve all this, we have implemented a Quality Management System that enables us to best identify and effectively manage any kind of risk.





Any ingredient impacts on skin.

A conscious approach is the most responsible solution.



OUR PHILOSOPHY OF FORMULATION

With our Manifesto in mind our cosmetic laboratory favours:

Ingredients of natural origin;

✓ Organic or eco-certified*;

Made from renewable sources;

Eco sustainable;

Not of petrochemical origin;

Made from environmentally friendly processes;

Ideally biodegradable and with low water toxicity.



THE PRINCIPLES OF OUR FORMULAS

Our chemistries use advanced green technologies to create powerful and safe formulations.

All of our finished products are clinically tested for irritation and allergy concerns.

Most of our formulas are efficacy tested to ensure real effectiveness.

All of our cosmetics are registered at the Ministry of Health and conform with FDA regulations.

We prefer to use:

Natural extracts and oils.

Ingredients of natural origin with a functional role on the skin. Very delicate preservatives and low concentrations.



OUR BLACK LIST

Gfl Lab follows the same precautionary principles for raw materials that are not admitted by the scientific community.

The following ingredients are prohibited:

- Parabens
- Phenoxyethanol
- Paraffins and mineral oils
- Animal derivatives
- Thiazolinones (MIT and CIT) (allowed for rinse off cosmetics and present in some historical customizations not yet revised)
- High percentages of silicones
- Fragrances with high percentages of allergens



SUPPLIER SELECTION

We work only with certified suppliers to ensure that the materials adhere to the highest quality standards and they are manufactured in environmentally responsible way.





"Design for sustainability" is the key driver of our research.

Our eco-design pillars are focusing on plastic reduction,
efficiency maximisation, circular management of all the
resources involved in creating the value.





DESIGN COLLABORATION

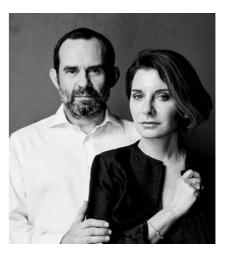


We have developed this dispenser system in partnership with **ps+a Palomba Serafini Associati**, an Italian design and architect firm, based in Milan.

The shape of the shelf, available in several colours and finishing and in two sizes, are designed to be playful and versatile. Dispenser bottles are made by **94% recycled r-HDPE**. **ABS shelfs** are also made from recycled plastic.

All Post-Consumer plastic are 100% recyclable.

Paper boxes are made by 100% recycled paper.



THE DESIGNERS

The high quality of ps+a project is their distinctive mark. Their unique hallmark has emerged from the capacity to combine a contemporary vision of society and user needs, with an extensive knowledge of the historical and cultural roots of design, producing results that blend the past with the future. This unique and personal approach makes them particularly sensitive to issues about function and the need to create long-lasting products. Architects and designers, founded Palomba Serafini Associati in 1994 in Milan.

design by

ps+a

ludovica + roberto palomba



OUR ECO-DESIGN PILLARS OUR ECO-DESIGN CURVE



- Re-use: every day, millions of plastic bottles are thrown away. Recycling makes sense economically, too.
- 100% endlessly recyclable material.
- The only 100% Post-Consumer plastic intended for contact with food, including new bottles (100% food grade).
- Reducing the environmental impact of our products.
- CO₂ emission reduction: saving of 75% on fossil fuels during production, and another 5% during incineration.
- Recycled PET plastic uses 90% less water than regular PET.
- Plus, recycled plastic bottles don't end up in the ocean.



Technical and aesthetic characters

- The recycled material maintains characteristics very similar to the virgin polymer.
- The current technology of selection and recycling ensures that PET bottles are among the most easily selectable and recyclable types of packaging.
- Normally PET bottles are selected in three distinct flows: transparent, blue and coloured (mix of various colours).
- The recycled polymer obtained from the first two flows has mechanical and colour characteristics very close to those of the virgin polymer with a slight yellowing.
- On all our Post-Consumer materials we make migration tests to ensure consumer safety.

How do we get r-PET from plastic bottles?

- · From the collection of plastic waste deriving
- From scraps right all the way through to their regeneration into new reusable resource.
- It's a virtuous cycle centered around the concept of REUSE.

Plastic recycling step by step:

- 1. Collect plastic bottles
- 2. Clean and shred them
- 3. Extrusion
- 3. Process them into small granules
- 1. Create new raw materials

Our commitment on recycling

		2018	2019	2020	2025
	Bottle packaging			95%	98%
0	Soap packaging			90%	95%
0	Bottle closures			30%	50%
TOO & ALCO COLE	% of recycled plastic	5%	15%	30%	70%
NEUTRAL PACK	% neutralized CO2 products*/revenue		1%	5%	25%
~	% certified products/ revenue	15,5%	17,7%	22,5%	45%

CALCULATION IS BASED ON PRODUCTS PACKAGING (LCA

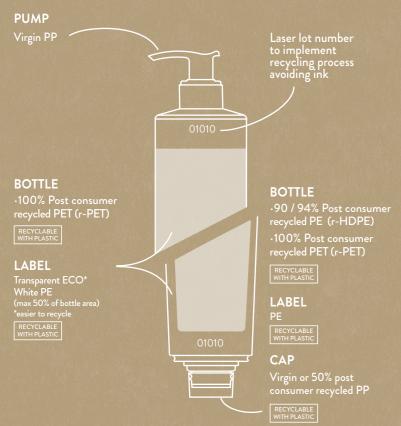
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OUR DISPENSER SOLUTIONS

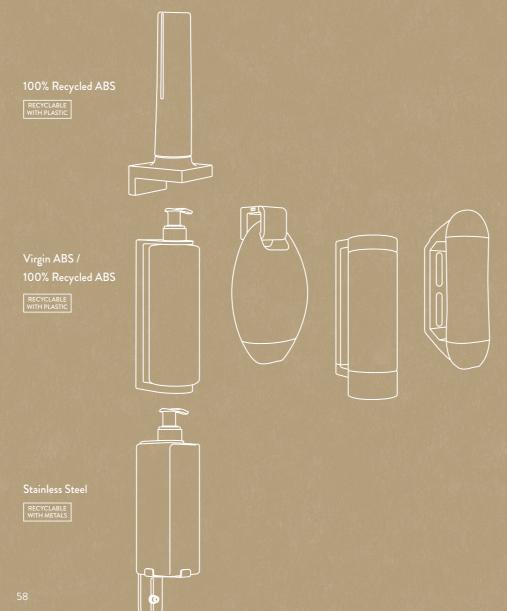
"Good design practice is crucial to make recycling possible: materials, shapes, disassembly...".

DISPENSERS



^{* &}quot;ECO" LABEL IS THE FIRST PP LABEL WHICH DOESN'T CONTAMINATE PET FLAKES DURING THE RECYCLING PROCESS.

WALL BRACKETS



OUR MINI SIZES AND ACCESSORIES

COSMETICS ACCESSORIES BOTTLE
PET 100% Post
Consumer Recycled PET
(r-PET) SACHET Havana Paper White Paper PP 100% Post Consume WIPE
• 100% natural viscose wipe.
Does not generate microplastics. ONE PIECETUBE PP Up to 50% Post Consumer Recycled PP Recycled Paper FSC Paper Paper WRAPPING PE CAP ONE_PIECE TUBE WRAPPED Transparent Duplex Silver Triplex White Triplex White PP Biance Transparent PP White PP Bianco



White Hotmelt* pape
*inside stiffner can be
recycled with paper.

Silver PET-AL-PE-... White PET-AL-PE-..

^{* &}quot;ECO" LABEL IS THE FIRST PP LABEL WHICH DOESN'T CONTAMINATE PET FLAKES DURING THE RECYCLING PROCESS.



We are conscious of the *global ecological emergency* and responsible for our role in the society.

Gfl goal is to convert our model to a Circular economy model.

We are taking action by focusing on solving problems related to plastic production, recycling and waste.





We apply the most contemporary concepts, and select the highest quality raw materials to create our formulations. From environmentally friendly cosmetics with certifications including Cosmos organic, Nordic Ecolabel and Eu Ecolabel, and RSPO certified mass balance to high-impact luxury collections with unforgettable scents. Moreover, all of our products are registered at the EU Ministry of Health and conform to FDA regulations.



Ecocert, a private organisation operating in over 80 countries worldwide, certifies the organic nature of cosmetics, examining the entire production process, from the selection of raw materials to waste treatment. This association of professionals of the cosmetics industry brings together suppliers of raw materials, laboratories, manufacturers and distributors.





The Cosmos standard is guided by four core principles. Promoting The Cosmos standard is guided by four core principles. Promoting the use of products from organic agriculture, and respecting organic organic organic biodiversity. Using natural resources responsibly, and respecting the environment. Using processing and manufacturing that are clean and respectful of human health and the environment. Integrating and developing the concept of "green chemistry".



Eu Ecolabel is a trademark granted by the European Commission to products that meet strict ecological criteria throughout their entire life cycle (formula, packaging and overall characteristics).



Nordic Ecolabel is a European ecolabelling scheme that evaluates a product's impact on the environment throughout the whole life cycle. Nordic Ecolabel certifies Rinse-off products as well as lotions.



100% Vegetable soap. On request, we are able to supply soap made with RSPO (Roundtable for Sustainable Palm oil) from our certified



The Forest Stewardship Council is an international non-profit, multistakeholder organisation established in 1993 to promote responsible management of the world's forests. The FSC does this by setting standards on forest products, along with certifying and labelling them as eco-friendly.

ACCORDING TO UN SDG'S.







Take urgent action Conserve and to combat climate sustainably use change and its the oceans,



promote sustainable use of terrestrial forests, combat. Desrtification, and halt and reverse land degradation and halt biodiversity loss.



GFL GREEN COMMITMENT:

At Gfl we apply green thinking to every action to benefit the environment, our customers, partners, community and our people. We are committed to making a positive impact on the environment by implementing effective green practices.

We have chosen to start moving from virgin to Post-Consumer recycled plastic, to reduce our CO2 impact and CO2 emissions. Amongst plastics, we use mostly PET because of its excellent recycling capabilities. Other packaging such as caps or other plastic components are mainly made of recycled Post-Consumer

Continuously looking for innovative packaging to increase recyclability such as our "ECO" easy to peel label, laser coding, or soap packaging that can be recycled as paper.

We favor the use of cosmetics with less impact on the aquatic ecosystem. Eu Ecolabel, Cosmos, Nordic Ecolabel are only some examples of our contribution to reduce the CVD-TOX.



COMMITMENT TOWARDS THE SDG'S AGENDA

GOALS

At Gfl we have embraced the United Nations' Sustainable Development Goals as part of our corporate governance system. 2030 Agenda for Sustainable Development, adopted by all United Nations Member States in 2015, provides a shared blueprint for peace and prosperity for people and the planet, now and into the future. At its heart are the 17 Sustainable Development Goals (SDGs), which are an urgent call for action by all countries. They recognise that ending poverty and other deprivations must go hand-in-hand with strategies that improve health and education, reduce inequality, and spur economic growth - all while tackling climate change and working to preserve our oceans and forests.

SPIRITUAL

15: linked to sustainability, nature and ECOLOGICAL

humanitarian, inclusiveness and PEOPLE































AN INTEGRATED SYSTEM

"In an integrated production system, the products, by-products or services of one component of the system serve as a resource for the other production component (horizontal integration); and scarce or degraded natural resources are efficiently allocated over space (vertical integration)."



66

COMPANY



PEOPLE

Making our professional environment a homely place where you can develop yourself and create trustful relationships with others, based on transparency and collaboration.



Ensure healthy lives and promote well-being for all at all ages.



Achieve gender equality and empower all women and girls.



HEALTH AND SAFETY IS FOREFRONT AT OUR FACTORY

- Ergonomic environments with large spaces for employees.
- Air-conditioned departments, which are highly insulated and heated for the most part, through recovery of thermal energy from an air compressor. (reduction of gas consumption due to energy recovery).
- · Healthy air with air exchange.
- Fume extraction system for PET production machines.
- Routes are divided between pedestrian and forklift.
- Anti-slip floors and maximum reduction of cables on the ground.
- Raw materials available for machines in a safe area away from forklift trucks.
- · Suspended ceiling with high noise reduction.



Ensure access to affordable, reliable, sustainable and modern energy for all.



HIGH QUALITY

- · Commitment to produce high quality cosmetics that guarantee safety, uniqueness, comfort, and performance
- Favouring ingredients of natural origin, organic or with eco-certified formulas.
- Developing and improving our quality management system.



Ensure sustainable consumption and production patterns.



NO MICRO PLASTICS

- Due to the "single use plastics" directive we do not use micro plastics in our products such as body exfoliators or cotton buds.
- We have replaced our TNT towels made of plastic with a natural fiber that is made from natural sources called "viscose".
- For accessories: we have removed or replaced plastic inner bag with FSC recycled paper bag.



Ensure sustainable consumption and production patterns.



TRANSPORT SAVING

Selecting local suppliers to reduce emissions during transports.



Strengthen the means of implementation and revitalize the global partnership for sustainable development.

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PROCESS



GREEN ENERGY

From 2018 we have been using 100% energy from renewable sources.



Ensure access to affordable, reliable, sustainable and modern energy for all.



WATER / ENERGY REDUCTION

- · Important insulation for productive air-conditioned areas and offices for drastic reduction of energy consumption.
- Heat energy recovery of compressors for space heating.
- · Low water consumption in our factory:
- 1. All cooling circuits with closed cycle.
- 2. Filling machine with washing system designed for micro water consumption.
- · Led only lighting (Production, offices, internal and external warehouses.)
- Very limited gas consumption



Ensure availability and sustainable management of water and sanitation modern energy





MACHINERY EFFICIENCY

- · Choice of machinery and the most efficient layouts to reduce consumptions.
- Production internalization.

2017-2018

· Replacement of 3 traditional pump machines with full servo pump (-60% electric consumption).

2019

· Installation of a new Injection blow mold PET line /full servo pump (-60% electric consumption).



Ensure sustainable consumption and production patterns.



WASTE MANAGEMENT

· Paper, wood and plastic recycling is beneficial for environmental, social and economic points of view, as opposed to landfilling or being used for energy. The main benefit of recycling activities is the opportunity to reuse materials.

RECYCLED factory waste

34,0% KG/Y 766.653 2018



37%

KG/Y 780.349

Make cities and human settlements inclusive, safe, resilient and sustainable.



SECONDARY PACKAGING

- · We have chosen to minimize as much as possible the environmental impact of our transport packaging increasing recycling rates for carton waste.
- · We can now offer clients all our carton transport packaging with FSC certified products to ensure responsible management of forests and the growth of new trees.

Recycled paper transport packaging rate.



OF THE TOTAL PRODUCED PIECES* *GFL SRL PRODUCTION ONLY



promote sustainable use of terrestrial ecosystems, sustainability manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss.

PRODUCT



OUR ECO-DESIGN PILLARS

1. To continue to develop products with impact and bring our lines from linear to circular design:

Introduction of **post-consumer** materials, ocean plastic, labels that come off easily during recycling, the selection of local suppliers, internalization of production.

- 2. Choosing products with less environmental impact.
- 3. **Reducing** CO₂ emissions by reduction in consumption of water, gas & electricity.
- 4. Compensate our CO₂ emissions for products as far as possible.
- 5. **Studying** products to optimize pallets, (epal stackable minimum 90% truck filling).



Protect, restore and promoté sustainable use of terrestrial ecosystems, sustainability manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss.



POST- CONSUMER **RECYCLED MATERIALS**

Recycling is a solution to consider on two sides, as a recycled plastic and as a recyclable plastic, resulting in:

- Using less energy and therefore CO2 to recycle than to produce.
- · Calculation of the value of the material to be recycled and then collected from the environment.

This is a highly evolving market that requires close monitoring.

We are constantly searching to find the best green technologies to reduce the impact of our products.



Ensure sustainable consumption and production patterns.



NEUTRAL PACK

We use a method to offset the annual emission of CO₂ generated during the production of the packaging without compromising the quality or quantity of natural resources.

- 90
 - Ensure sustainable consumption and production patterns.



CIRCULAR PACKAGING

GFL has developed a set of new materials and initiatives that strive to create packaging that complies with the new concept of the circular economy. We are proud to use the packaging circular index by the Ellen Macarthur Foundation to reduce our packaging impact on the planet.



Ensure sustainable consumption and production patterns.



OCEAN PLASTIC

We want to clean up the oceans, reduce waste and recover plastic before it ends up in our oceans and provide an alternative source to virgin resin.



Conserve and sustainability use the oceans, seas and marine resources for sustainable development.

68 69



Thanks

Sfl SKIN CAR